



FOR IMMEDIATE RELEASE

# American Alternative Capital and Leitbox Announce Strategic Partnership to Expand Access to Self-Storage Investment Opportunities

*American Alternative Capital (AAC) is pleased to announce a new strategic partnership with Leitbox Storage Partners, a reputable sponsor in the development and acquisition of self-storage and mixed-use properties. Through this relationship, AAC will support the distribution of Leitbox Portfolio Partners Self-Storage Funds to the independent broker-dealer and registered investment advisor (RIA) community.*

As of this year, Leitbox has a 14-year history, with over 20 million square feet of properties acquired or developed and more than \$715 million in assets under management through related entities.

As part of the initiative, *CM Pacific Capital* will serve as the wholesaler for capital raising and distribution.

## Insights from the Leadership Team

Leitbox Founder and Principal, **Bill Leitner**, emphasized the strength of the alignment:

*“We are excited to partner with American Alternative Capital as we continue to broaden access to our self-storage platform. AAC’s reputation for diligence, transparency, and advisor-focused solutions made them a natural fit to represent Leitbox in the independent broker-dealer and RIA channels.”*

Adding perspective from the capital markets side, **Ronan Burke, Sr. Managing Director of Fundraising at Leitbox**, noted:

*“This relationship with AAC and CM Pacific Capital strengthens our ability to engage with financial professionals who are seeking differentiated real estate strategies. Together,*



*we aim to provide advisors with access to a sector that has demonstrated resilience and adaptability across market cycles.”*

From AAC’s vantage point, the collaboration highlights its mission of bringing thoughtful sponsors to advisors. **Jason Kavanaugh, President of American Alternative Capital**, commented:

*“Leitbox has built a reputation as a thoughtful and innovative sponsor in the real estate space. Their programmatic approach to development and commitment to unlocking value in mixed-use opportunities align with the types of strategies AAC seeks to make available to the financial professional community.”*

## **About American Alternative Capital (AAC)**

American Alternative Capital (AAC) connects institutional investors to one another as well as financial services firms (Broker Dealers, RIAs, Family Offices, Product Issuers and Developers). AAC supports the institutional channel by providing syndicated real estate offerings, including 1031 DSTs, to both the Broker Dealer, RIA, and Family Office communities.

[www.americanaltcap.com](http://www.americanaltcap.com)

## **About Leitbox Storage Partners**

Leitbox is an experienced real estate investment company specializing in the development and acquisition of self-storage and mixed-use properties across the U.S.

[www.leitbox.com](http://www.leitbox.com)

## **About CM Pacific Capital**

CM Pacific Capital is a wholesaling firm dedicated to distributing alternative investment offerings through independent broker-dealers and RIAs.

[www.cmpacificcapital.com](http://www.cmpacificcapital.com)



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